$\qquad$
$\qquad$
$\qquad$

## Chapter 5 Test, Form A

## Supply

DIRECTIONS: Matching Match each item with the correct statement below.

1. $\qquad$ a chart showing the quantities offered for sale at each possible price in the market
2. $\qquad$ principle that more will be offered for sale at higher prices than at lower prices
3. $\qquad$ amount offered for sale at a given price; point on the supply curve
4. $\qquad$ the different amounts offered for sale at each possible price in the market
5. $\qquad$ government payment to encourage or protect a certain economic activity
6. $\qquad$ graph showing how a change in the amount of a single variable input affects total output
7. $\qquad$ entirety of output or production by a firm
A. average revenue
B. supply
C. e-commerce
D. Law of Supply
E. marginal cost
F. production function
G. quantity supplied
H. subsidy
I. supply schedule
J. total product
8. $\qquad$ extra expense created by producing one additional unit of production
9. $\qquad$ mean price of a unit of output
10. $\qquad$ business conducted over the Internet

DIRECTIONS: Multiple Choice Indicate the answer choice that best completes the statement or answers the question.
11. Which of these would an item's producer be most likely to do if total revenue on that item began to drop?
A. produce less of that item
C. raise the price of that item
B. produce more of that item
D. lower the price of that item
12. Which of these best describes the influence of high prices on the behavior of producers?
A. High prices are an incentive for producers to produce less.
B. High prices are an incentive for producers to produce more.
C. High prices have no significant influence on the behavior of producers.
D. High prices influence producers to use fewer raw materials and less labor.
13. Which of these industries has the least elastic supply curve?
A. the toy industry
C. the automobile industry
B. the nuclear industry
D. the entertainment industry
$\qquad$
$\qquad$
$\qquad$

## Chapter 5 Test, Form A cont.

## Supply

14. Which of these do producers of an item hope to achieve when adopting new technologies?
A. inelasticity of supply of that item
B. a repeal of subsidies for production of that item
C. a shift of the supply curve for that item to the left
D. a shift of the supply curve for that item to the right
15. At which stage of production does the concept of "diminishing returns" first become significant?
A. Stage I
B. Stage II
C. Stage III
D. It is significant throughout the production process.
16. At which point in the stages of production does the maximum profitable number of workers become most apparent?
A. the end of Stage I
B. the end of Stage III
C. the beginning of Stage I
D. the beginning of Stage III
17. Which term denotes the change in total income when one additional unit of output is added?
A. total product
C. change in supply
B. supply schedule
D. marginal revenue
18. Which two terms are the most similar in meaning?
A. fixed costs and overhead
B. variable costs and overhead
C. marginal costs and fixed costs
D. marginal costs and variable costs
19. Which term is generally associated with machines and other capital goods?
A. total cost
C. variable cost
B. fixed cost
D. marginal cost
20. Which of these best enables a firm to establish its profit-maximizing quantity of output?
A. a periodic marginal analysis
B. a periodic analysis of total revenue
C. a periodic determination of its overhead
D. a periodic determination of its break-even point
$\qquad$
$\qquad$
$\qquad$

## Chapter 5 Test, Form A cont.

## Supply

DIRECTIONS: Essay Write a short essay in response to each item.
21. Examine the chart below, which compares the prices of three different items to the quantities supplied at each price:

| Price Per <br> Item \#1 | Quantity <br> Supplied | Price Per <br> Item \#2 | Quantity <br> Supplied | Price Per <br> Item \#3 | Quantity <br> Supplied |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 1.00$ | 10 | $\$ 1.00$ | 10 | $\$ 1.00$ | 10 |
| $\$ 2.00$ | 25 | $\$ 2.00$ | 20 | $\$ 2.00$ | 15 |
| $\$ 4.00$ | 60 | $\$ 4.00$ | 40 | $\$ 4.00$ | 25 |
| $\$ 8.00$ | 150 | $\$ 8.00$ | 80 | $\$ 8.00$ | 45 |

Name and define the economic concept being illustrated. Then analyze the chart's information, and state which item is a) elastic; b) inelastic, or; c) unit elastic, and tell why.
22. Explain the terms "marginal product" and "total product," and analyze and explain the relationship between the two.

